

Welcome to Meridian New Provider Orientation

Presented by Meridian Provider Engagement

Agenda



Meridian Overview

- Our family of plans
- Member ID card examples
- LTSS & HCBS



Essential Provider Resources

- Provider manual and reference guides
- Support options for providers
- Secure provider portals
- Provider Services contacts
- Provider Engagement team
- Provider training opportunities



Important Procedures and Policies

- Member eligibility verification
- Roster submission and provider updates
- Prior authorization (PA)
- PA vendor solutions
- Pharmacv
- Appointment and availability standards



Billing and Claims

- · Claims submission options and requirements
- PaySpan
- Provider claims disputes
- · Avoiding common claims rejections and denials



Quality Improvement (QI)

- OI team overview
- Programs and resources to support quality performance



Supporting Your Practice

- Care Management overview
- Transportation
- Language Services
- Centene Institute for Advanced Health Education



Required annual training

- Cultural competency
- Fraud, waste, and abuse
- Critical incidents







What's next?

O&A

Helpful tools and links









1. Meridian and its Family of Plans

Medicaid products

meridian

Meridian Medicaid Plan

- HealthChoice Illinois Medicaid plan
- Includes Managed Long Term Supports & Services (MLTSS) plan and supports members enrolled in one of five Home and Community-Based Services (HCBS) waiver programs



Plan Name: HealthChoice Illinois Medicaid ID: 123456789

Member Services: 866-606-3700 (TTY: 711)

PCP: Jane Smith Phone: 555-555-5555

RxBIN: 003858 RxPCN: MA Group: 2EHA



Medicare-Medicaid Plan (MMP)

- Integrates managed care for individuals eligible for Medicaid and Medicare Parts A & B
- Managed care organizations are responsible for all services covered by Medicare and Medicaid





RxGRP: [2FJA]

RXID: IEXID#

Member ID: Medicaid ID: Effective Date:

Member Name: Cardholder Namel. (Carcholder IDv) [Medicald ID#] [Vember's Effective Date]

IPCP Phone' > <PCP Phone:

MEMBER CANNOT BE CHARGED Copeys: 50

HOUSE.

YouthCare

YouthCare HealthChoice Illinois

- Specialized program for Illinois Department of Children and Family Services (DCFS) youth in care and former youth in care
- Includes current youth in care, up to age 18, and eligible to former youth in care through age 21



Regulatory Agency -Healthcare and Family Services

Member Services: 844-289-2264 (TTY: 711)

Member Name: Jane Doe

Plan Name: YouthCare HealthChoice Illinois Medicaid ID #: 123456789

Effective Date: 09/23/2023

PCP Name: Healthcare Center for Kids, Ltd.

PCP Number: 555-555-5555

RxBIN: 003858 RxGROUP: 2EJA RxPCN: MA

Marketplace and Medicare products



Ambetter of Illinois

- Marketplace product
- Plans are available in bronze, silver, and gold levels and provide a balance of monthly premium payment and outof-pocket expenses



wellcare

Wellcare of Illinois

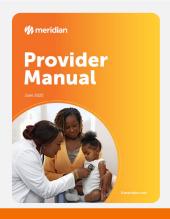
- Medicare product
- Plans offer members access to affordable Medicare Advantage and Prescription Drug Plans



2. Essential Provider Resources



Provider manuals & quick reference guides



- Our **provider manuals** are comprehensive guides to doing business with Meridian and our family of plans
- Available online for each product under *Provider Resources*:
 - Meridian Medicaid Plan

- Ambetter
- Medicare-Medicaid Plan (MMP)
- <u>Wellcare</u>

YouthCare



- Quick reference guides are condensed reference tools with key information about routine operational functions
- Available online for each product under *Provider Resources*:
 - Meridian Medicaid Plan

- Ambetter
- Medicare-Medicaid Plan (MMP)
- Wellcare

• <u>YouthCare</u>

Support options for providers



Secure Provider Portals

The Availity and Meridian secure provider portals are available 24/7 and are the fastest way to verify member eligibility, manage claims, process authorizations, view patient lists, and more.



Provider Services

Contact Provider Services for the appropriate health plan during business hours for support with a wide range of functions.



Provider Engagement team

Contact your organization's assigned representative for seamless support. For organizations without an assigned representative, use our <u>intake form</u> to get the team member best equipped to assist you.

Secure provider portals

To make it easier to work with us, Meridian began transitioning to Availity Essentials as its exclusive provider portal and expects the migration to be complete in 2026.



Use <u>Availity Essentials</u>™ for these functions

Validate member eligibility and benefits

Submit prior authorization (PA) requests and check PA status

Submit claims and check claim status

Correct and resubmit claims

View member gaps in care

Visit the <u>For Providers</u> page and use each health plan's secure provider portal for these functions

View and download a patient panel

Check quality scorecards

Access the Pay for Performance (P4P) program

Refer members to care management

Waiver provider billing

Provider Services | Contact information

Meridian Medicaid Plan

866-606-3700 (TTY: 711) **ILmeridian.com/providers**

Meridian Medicare-Medicaid Plan (MMP)

855-580-1689 (TTY: 711)

<u>mmp.ilmeridian.com/provider/provider-</u> tools-resources **YouthCare**

844-289-2264 (TTY: 711)

ILyouthcare.com/providers/ provider-resources

Ambetter

855-745-5507

TTY: 844-517-3431

ambetterhealth.com/en/il/provider-

resources

Wellcare

855-538-0454 (TTY: 711)

wellcare.com

Provider Engagement team

Provider Engagement Account Managers and Network Specialists are the primary liaisons between Meridian's health plans and our provider network

Key Reasons to Contact Us

- 1 To obtain assistance with secure provider portals
- 2 For clarification on reimbursement rates and operational policies
- 3 For support with escalated claims questions
- To ask questions about updating facility and practice information using the Provider Update Tool or via the universal roster template
- To request staff education and in-service training

How to reach us



Providers *with* an assigned representative should contact them directly by phone, email, or through the secure provider portal.



Providers without an assigned representative should complete our intake form to get connected with the team member best equipped to assist you.



Find contact information on our Provider Engagement page

Additional training opportunities



Meridian productspecific orientations

- YouthCare
- Ambetter
- Wellcare



Orientations for specialty provider types

- FQHCs and RHCs
- HCBS waiver
- LTC
- CMHC/SUPR



Provider performance

Provider analytics
 Demonstrating tools for performance improvement planning and analyzing patient data through our secure provider portals



Training tailored to you

Connect with the Provider Engagement team to request specific training such as,

- Introduction to Quality Improvement
- Introduction to Care Management
- Secure provider portal overview



View upcoming trainings and register on our Upcoming Webinars page

3. Important Procedures and Policies



Member eligibility verification



Verify eligibility at each encounter before rendering services

Request to see the member's ID Card

Utilize Illinois' MEDI system at medi.hfs.illinois.gov

Check other health insurance ID cards if appropriate

Check eligibility in **Availity Essentials**

For **Meridian**, call Member and Provider Services at 866-606-3700* For YouthCare, call 844-289-2264 for assistance*



Avoid rejected claims

Member ineligibility for the date of service billed is among the most common reasons for claims rejections

*Member and Provider Services can only give verbal eligibility













Provider updates & roster submissions



All standard requests to update **contracted** provider data are submitted through Meridian's **Provider Updates Tool** at <u>ILmeridian.com/providers/provider-updates.html</u>

Address changes

Demographic changes

Update member assignment limitations

Add a new provider or term an existing provider

Make a change to an IRS number or NPI number

Submit multiple request types (5+)

Contracted providers should submit an updated roster through the link above using the IAMHP Universal Roster template



Keeping practice information up to date ensures members can find facilities and doctors in provider directories and our online *Find a Provider*

Services that require prior authorization (PA)*

Use the **Prior Auth Check tool** for current PA information: ILmeridian.com/providers/preauth-check.html

All out-of-network services



Elective inpatient admissions (acute, rehab, long term acute care (LTAC) and skilled nursing facility (SNF)

Durable medical equipment (DME) requests greater than \$1,000 always require prior authorization

All transplant surgeries



Home health visits



Inpatient behavioral health services



Submit and check the status of PA requests through Availity, or consult the provider manual for fax options

Note: Some pre-service reviews are supported by Meridian vendor partners listed on the following slide.







Vendor solutions (Medicaid products)

Service Vendor Dental **Envolve Dental** MRA, MRI, PET, CT scans, and Cardiac Imaging Evolent Pain Management Evolent Speech, Occupational, and Physical Therapy Evolent Musculoskeletal Services Evolent Oncology/Supportive Drugs for Members Age 18 and older **Evolent Specialty Services** Pharmacy covermymeds Post-acute Facility (SNF, IRF, and LTAC) CareCentrix | Fax: 877-250-5290

Important Procedures and Policies

Pharmacy

Meridian utilizes Express Scripts® to manage pharmacy benefits, providing members and providers with:

An extensive pharmacy network

Pharmacy claims management services

Pharmacy claims adjudication



Note: Pharmacy benefits and prescription drug coverage is **not** available through Meridian for MLTSS members

Reference the specialized YouthCare PDL and pharmacy resources for youth in DCFS care.

Request formulary exceptions for drugs not on the Merdian PDL via covermymeds, and view other submission options on our <u>Pharmacy</u> page



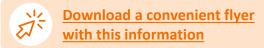
Download a convenient flyer with this information

Appointment & Availability standards

	Type of Care/Appointment	Primary Care	Medicare Medicaid Plan (MMP)	YouthCare	Ambetter	Wellcare
	Preventative/Routine Care (Child < 6 months)	Within 2 weeks	-	Within 2 weeks	-	-
	Preventative/Routine Care (Child ≥ 6 months)	Within 5 weeks	-	Within 5 weeks	-	-
	Preventative/Routine Care (Adult)	Within 5 weeks	Within 5 weeks	-	Within 15 calendar days	Within 1 month
Care	Urgent/Non-Emergent (Medically Necessary) Care	Within 24 hours	Within 1 business day	Within 1 business day	Within 24 hours	Within 24 hours
	Sick care	-	-	-	Within 24 hours	Within 1 week
Frimary	Non-Urgent/Non-Emergent Conditions	Within 3 weeks	Within 3 weeks	Within 3 weeks	-	Within 3 weeks
	Initial Prenatal w/o Problems (First Trimester)	Within 2 weeks	Within 2 weeks	Within 2 weeks	-	-
	Prenatal (Second Trimester)	Within 1 week	Within 1 week	Within 1 week	-	-
	Prenatal (Third Trimester)	Within 3 calendar days	Within 3 calendar days	Within 3 calendar days	-	-
	Office Wait Time*	Within 30 minutes	Within 30 minutes	Within 1 hour	Within 30 minutes	Within 15 minutes

^{*}Office hours must be the same for all members and patients





Appointment & Availability standards (cont.)

Type of Care/Appointment	Primary Care	Medicare Medicaid Plan (MMP)	YouthCare	Ambetter	Wellcare
Life-Threatening Emergency Non-Life-Threatening Emergency	Immediate admittance or referred to the Emergency Room				
	Within 6 hours				
Urgent Care Visit	Within 48 hours	Within 1 business day	Within 1 business day	Within 48 hours	Within 48 hours
Urgent Care Visit Initial Visit for Routine Care	Within 10 business days				
Follow-Up Visit for Routine Care	Within 20 business days	Within 20 business days	Within 20 business days	Within 10 business days	Within 30 business days
Routine Care (Adult)	Within 45 calendar days	Within 45 calendar days	Within 45 calendar days	Within 45 calendar days	Within 45 calendar days
Routine Care (Child) Urgent Care Visit	Within 21 calendar days	Within 21 calendar days			
Urgent Care Visit	Within 72 hours				
Office Wait Time*	Within 30 minutes				

^{*}Office hours must be the same for all members and patients



4. Billing and Claims



IAMHP billing manual

Your source for current, comprehensive guidelines



The Illinois Association of Medicaid Health Plans (IAMHP) Comprehensive Billing Manual is the best resource for detailed billing guidelines that are regularly updated.

Learn more at iamhp.org/providers



Claims submission options & requirements

A **clean claim** is received in a nationally accepted format in compliance with standard coding guidelines and requires no further information, adjustment, or alteration for payment

A claim will be paid or denied with an **Explanation of Payment** (EOP) sent to the provider who submitted the original claim

Providers may <u>not</u> balance bill Meridian Medicaid, YouthCare, or Medicare-Medicaid Plan members or bill members when the provider fails to obtain authorization and the claim is denied

The timely filing limit is **180 days** from the date of service

Claims Filing Options



Electronic clearinghouse (EDI partner)



Availity Essentials/
Secure provider
portals



Paper claims



Preferred EDI clearinghouse

Availity

Customer Support: 800-282-4548

Claim Types:
Professional/Facility

Product	Payer ID
Meridian	MHPIL*
Medicare-Medicaid Plan (MMP)	MHPIL
Wellcare	14163 (CH – Chargeable) 59354 (RF – Reporting only)
Ambetter	68069
YouthCare	68069

^{*}Providers utilizing Change Healthcare as their clearinghouse must submit with Payer ID MCCIL



PaySpan: Meridian's free ERA and EFT solution

Settle claims electronically through Electronic Fund Transfers (EFTs) and Electronic Remittance Advices (ERAs)

- Improve cash flow by receiving payments faster
- Eliminate re-keying of remittance data by choosing how you want to receive remittance details
- Create custom reports
- Maintain control over bank accounts by routing EFTs to the bank account(s) of your choice
- Match payments to advices quickly, and easily re-associate payments with claims
- Connect with multiple payers using PaySpan to settle claims
- Continuity of Care provider payments for Centene will be administered via PaySpan

PaySpan Resources



- Getting started with PaySpan
- PaySpan online login & registration
- Registration assistance:
 - 877-331-7154, option 1
 - providersupport@payspanhealth.com

Avoiding common claims rejections & denials

Rejection

Claim that **never enters the Meridian claim system** because of invalid or missing data elements.

Rejected claims will receive a claim number and are reported back to the clearing house or provider.

Denial

Claim that has **passed minimum edits** and is entered into the system but was **billed with invalid** or **inappropriate information**, causing the claim to be denied.

An explanation of payment (EOP)/835 will be sent that includes the denial reason.



All electronic and paper claims must include the taxonomy code and appropriate NPI and provider TIN for services as registered in IMPACT

 Reference the HFS <u>Handbook</u> for Electronic Processing



Taxonomy code on the claim must match the taxonomy code
Meridian has on file for the rendering provider



Rejected claims must be resubmitted as a first-time claim within the timely filing guidelines



Verify member eligibility for DOS billed using the HFS MEDI system

Claims disputes or reconsiderations

Learn the methodology of claims, rates, & tips to communicate disputes

Examples of when to file claim dispute or reconsideration

- Claim paid at incorrect rate
- Denial that facility believes is incorrect
- Claim denied for authorization when an authorization is not required or there is an approved authorization

Tips on communicating information on disputes

- If you think the rate is wrong, state the correct rate
- For Enhanced Ambulatory Patient Group (EAPG)
 pricing, include pricing calculations
- Reference the IAMHP Billing Manual page that supports your dispute
- Retro rate assigned to a facility annotate the date it was assigned and the effective date or attach the notice from the state

Disputes and reconsiderations must be filed within 90 days of the remittance, or they may not be reviewed.

5. Quality Improvement



Quality improvement program | Objectives

Partnering with providers to ensure members receive high-quality, cost-effective healthcare

- Improve member health outcomes and risk status
- Ensure member access to medically appropriate care
- Assure accessibility and availability of medical, behavioral health, substance abuse, and HCBS waiver care
- Develop programs to manage disease and improve completion rates for:
 - Preventive screenings, and coordinate care for members with acute and chronic care needs

- Develop and evaluate efforts to reduce unnecessary
 Emergency Department utilization, inpatient services, and readmissions
- Increase follow-up services
 after inpatient care
 for behavioral health services
 or complex medical care
- Improve member and provider satisfaction



Programs and resources to support quality performance



Quality Improvement Practice Advisors (QPAs) and Associate QPAs dedicated to supporting PCPs and Medical Homes



Pay for Performance (P4P) incentive programs for contracted providers



Care gap reporting, quality scorecards, and other performance tools in our secure provider portals



Member incentive programs to promote and reward preventive care



Quality education tools and reference guides, including monthly Quality Improvement webinars and the <u>HEDIS®</u> Quick Reference Guide for providers



<u>Wellness events</u> in partnership with providers focused on closing care gaps for Meridian members

6. Supporting Your Practice



Guided Care coordination

Connecting members with chronic conditions to care coordinators for ongoing support



What is Care Coordination?

Our Care Coordination program helps members connect to care they need.

- All members are eligible
- Members with certain health conditions are proactively engaged to enroll



Who can benefit?

Care Coordination can benefit everyone. It's especially helpful for members with:

- Chronic health problems
- Disabilities
- Difficulty accessing care
- Special care needs
- Multiple providers



Why choose Care Coordination?

Care Coordinators can

- Work with members on a plan to meet their healthcare needs
- Help members understand their coverage
- Connect members with community resources
- Be an advocate



How do providers refer a member? Notify us through the **secure provider portals** or **fax** a completed care coordination referral form

Supporting Your Practice

Transportation

Getting members where they need to go for care

MTM is Meridian's vendor for non-emergent, non-ambulance transportation

Members, their provider, or a Meridian representative should call 866-796-1165 at least three days in advance of an appointment date

For next-day appointments, Meridian members or providers can call 866-606-3700 (TTY: 711) youthCare providers can call 844-289-2264 with questions

Non-emergency ambulance services are managed by HFS through First Transit (Meridian & YouthCare only)

Call **877-725-0569**



Supporting Your Practice

Language services

Facilitating clear communication with all members

Meridian provides free language services to people whose primary language is not English, such as:

- Qualified interpreters
- Information written in other languages

Alternative formats are available to help members with different reading skills, backgrounds, or disabilities understand Meridian materials

 Contact Meridian for interpretation services in American Sign Language (ASL) for people who are deaf or hard of hearing



Call Member & Provider Services at 866-606-3700

(TTY: 711) to inquire about interpretation services or alternative formats



Supporting Your Practice

Centene Institute for Advanced Health Education

No-cost continuing education for all providers

- Unlimited access to dozens of accredited continuing education courses, available online 24/7, informed by the latest research, designed and delivered by experts
- Several courses are eligible for **continuing education credit** in accordance with regulations established by:
 - Accreditation Council for Pharmacy Education (ACPE)
 - American Medical Association (AMA PRA Category 1 Credit(s)™)
 - American Nurses Credentialing Center (ANCC)
 - American Psychological Association (APA)

- Association of Social Work Boards (ASWB)
- Commission for Case Manager Certification (CCMC)
- Commission on Dietetic Registration (CDR)
- Interprofessional Continuing Education (IPCE)





Explore Centene Institute course catalog





7. Required Annual Training

Required Annual Training

Required annual training & attestation

Required every year, for every contracted provider

Fraud, Waste, and Abuse (FWA)

Your role in preventing and detecting FWA

Cultural Competency

Ensuring the delivery of services that are responsive to a diverse patient population

Critical Incidents

How to recognize and report instances of member abuse and neglect





Have you completed mandatory training with another health plan?

Email your completed <u>Mandatory Training Attestation form</u> (PDF) to <u>ILproviderrelations@mhplan.com</u> or send it to us via mail or fax (see provider manual)

Fraud, waste, and abuse

Fraud is an **intentional deception** or **misrepresentation** made by a person with the knowledge that the deception could result in some unauthorized benefit to himself or some other person

Waste is an overutilization of services or other practices that, directly or indirectly, result in unnecessary costs to the healthcare system, including Medicaid and Medicare programs

Abuse includes actions that are inconsistent with sound fiscal, business, or medical practices, resulting in unnecessary cost to Medicaid and/or Medicare programs including payment for services that are not medically necessary or that fail to meet professionally recognized standards for health care



How to Report FWA

By phone:

24/7 to the confidential FWA hotline at **1-866-685-8664**

By email:

special investigations unit@centene.com



Access Meridian's FWA training

Required Annual Training

Cultural & linguistic competency

Cultural competency training objectives



Learn how to define cultural competency



Discuss the stages of cultural competence



Identify characteristics of cultural competency



Learn about diverse cultures



Review information and data about disparities





Access Meridian's Cultural Competency training

Required Annual Training

Critical incidents

Critical Incidents are classified as:

Abuse: Injury inflicted on an individual other than by accidental means

Physical

Sexual

Emotional

Verbal

Neglect: Failure to provide someone with, or withholding someone of, **the necessities of life**

Exploitation: Unfair treatment of someone, or the use of a situation to personally benefit



It is everyone's responsibility to report critical incidents

A written <u>Critical Incident report (PDF)</u> must be submitted to Meridian via secure email at <u>criticalincidents@mhplan.com</u> **immediately following the discovery of the incident**





8. What's Next?



Tools & resources to explore and bookmark

Meridian For Providers website

Find resources and quick links to manuals, reference guides, forms, etc.

Provider Updates Tool

Submit facility, practice, and practitioner changes online

Provider Claim Alerts

See details about known claim processing issues and resolution status

Availity Essentials

Complete essential clinical and operational functions

Preferred Drug List (PDL)

Access the Meridian PDL and review our log of PDL updates

Provider Education

Discover training opportunities on a variety of topics and sign up for upcoming webinars

Prior Auth Check Tool

Quickly determine service requirements

Provider Engagement

Find available support options and Provider Engagement team contact information

Provider Notices

View recent provider notices and health plan news

The monthly provider check-in

Stay abreast of plan updates, manual releases, & news



Ensure we have the correct email address on file

Get timely news from Meridian



Q&A



Thank you